

**BUDGET/ACTUAL COMPARISON: PERIOD ENDED 12/31/17**

	1 MONTH TO 12/31/17				YEAR TO DATE				BUDGET OVER/ REMAINING UNDER		
	ACTUAL	BUDGET	VARIANCE	%	ACTUAL	BUDGET	VARIANCE	%			
<b>Income</b>											
Sales - Golf Equipment	10020	10000	20	0	102869	164000	-61131	-37	61131	37%	Remain.
Sales - Golf Carts	1600	5600	-4000	-71	24000	60800	-36800	-61	36800	61%	Remain.
<b>Total Income</b>	<b>11620</b>	<b>15600</b>	<b>-3980</b>	<b>-26</b>	<b>126869</b>	<b>224800</b>	<b>-97931</b>	<b>-44</b>	<b>97931</b>	<b>44%</b>	<b>Remain.</b>
<b>Expenses</b>											
Purchases - Golf Equipment	0	-6000	6000	100	-55020	-98400	43380	44	-43380	44%	Remain.
Purchases - Golf Carts	-8591	-3920	-4671	-119	-8591	-42560	33969	80	-33969	80%	Remain.
Accountancy	0	0	0	0	0	-1200	1200	100	-1200	100%	Remain.
Advertising	-356	0	-356	-100	-2889	-2600	-289	-11	289	11%	Over
Bank Charges	-49	-35	-14	-40	-361	-420	59	14	-59	14%	Remain.
Electricity	-244	-250	6	2	-1994	-3000	1006	34	-1006	34%	Remain.
Entertainment	-58	-150	92	61	-1293	-1800	507	28	-507	28%	Remain.
Freight and Courier	-369	-340	-29	-9	-3190	-4080	890	22	-890	22%	Remain.
Insurance	-250	0	-250	-100	-1250	-1250	0	0	0		
Motor Vehicle Expenses	-187	-150	-37	-25	-1689	-1800	111	6	-111	6%	Remain.
Printing, Stationery, Post	-257	-200	-57	-29	-1666	-2400	734	31	-734	31%	Remain.
Rent	-778	-778	0	0	-7778	-9336	1558	17	-1558	17%	Remain.
Telephone	-201	-300	99	33	-1405	-3600	2195	61	-2195	61%	Remain.
<b>Total Expenses</b>	<b>-11340</b>	<b>-12123</b>	<b>783</b>	<b>6</b>	<b>-87126</b>	<b>-172446</b>	<b>85320</b>	<b>49</b>	<b>-85320</b>	<b>49%</b>	<b>Remain.</b>
<b>CASH PROFIT</b>	<b>280</b>	<b>3477</b>	<b>-3197</b>	<b>-92</b>	<b>39743</b>	<b>52354</b>	<b>-12611</b>	<b>-24</b>	<b>12611</b>	<b>24%</b>	<b>Remain.</b>
<b>Other</b>											
Drawings	-4150	-4000	-150	-4	-37054	-48000	10946	23	-10946	23%	Remain.
GST Paid/Received	0	0	0	0	-1851	-5171	3320	64	-3320	64%	Remain.
Interbank Transfers Account	2500	0	2500	100	0	0	0	0	0	N/A	
<b>Total Other</b>	<b>-1650</b>	<b>-4000</b>	<b>2350</b>	<b>59</b>	<b>-38905</b>	<b>-53171</b>	<b>14266</b>	<b>27</b>	<b>-14266</b>	<b>27%</b>	<b>Remain.</b>
Net Sales Tax for month	256	0	256	100	8871	0	8871	100	-8871	N/A	
Net movement for month	-1114	-523	-591	-113	9709	-817	10526	1288	-10526	1288%	Remain.