

Accomplish Business Partner Programme Options for Resellers

1. OEM Reseller:

- **Definition:** Computer manufacturer who loads trial software as example to clients of software available.

2. Reseller:

- **Definition:** Computer shop selling hardware and software.

3. Accredited Reseller:

- **Definition:** Computer shop selling hardware and software, which has gone through the Accreditation process and wishes to have more involvement in choices by their client.

1. Accomplish OEM Reseller Business Partner Programme Description

Requirements to become an Accomplish OEM Reseller

- No joining fee

As an Accomplish OEM Reseller you will receive:

- An OEM copy of CashManager to install on your manufactured computers and any sale that result from this installation results in a commission being paid to you.

2. Accomplish Reseller Business Partner Programme Description

Requirements to become an Accomplish Reseller

- No joining fee

As an Accomplish Reseller you will receive:

- Personal service from allocated Account Manager
- Access to updates
- Training for you and your team on all of the CashManager fundamentals. (Available at a pre-arranged date and time)
- Marketing collateral at no additional cost
- Discounted Pricing
- Access to 'Business Partner Only' area of the website, providing access to on-line ordering, CashManager Knowledgebase and various downloads
- Credit for all purchases. Please refer to terms and conditions on application form for details on terms of credit.
- Regular Newsletter

3. Accomplish Accredited Reseller Business Partner Programme Description

Requirements to become an Accomplish Accredited Reseller

- \$1,000 + GST for the first year, \$500 + GST per annum thereafter per person to be accredited.
- Pass of Accreditation Examination

As an Accomplish Accredited Reseller you will receive:

- CashManager Standard with Invoicing for in-house use
- Access to our support and client services teams via our special Priority Hotline
- Marketing collateral at no additional cost
- Accredited Logo to use on marketing material (Prior Approval to be given by Accomplish Ltd)
- Training to be completed at least once every twelve months and latest features highlighted within this training.
- At least one member of staff to complete the accreditation examination completed and a pass gained every 12 months
- Further discounts off the Reseller Business Partner Price
- Credit for all purchases. Please refer to terms and conditions on application form for details on terms of credit.
- Access to 'Accredited Business Partner Only' area of the website, providing access to on-line ordering, CashManager Knowledgebase and various downloads
- Regular Newsletter